



COUNTY OF LOS ANGELES

FIRE DEPARTMENT

1320 NORTH EASTERN AVENUE
LOS ANGELES, CALIFORNIA 90063-3294

DARYL L. OSBY
FIRE CHIEF
FORESTER & FIRE WARDEN

December 1, 2014

TO: EACH SUPERVISOR

FROM: DARYL L. OSBY, FIRE CHIEF

DLO

REQUEST TO PROCEED WITH NEGOTIATIONS FOR A SOLE SOURCE CONTRACT WITH MOTOROLA SOLUTIONS, INC., FOR RADIO REPAIR SERVICES

This memo provides advance notification to your Honorable Board that the Consolidated Fire Protection District of Los Angeles County (District) intends to enter into negotiations for a sole source contract with Motorola Solutions, Inc. (Motorola) for radio repair services of over 4,000 XTS 5000R radios.

Currently, the radio repair services are obtained through purchase orders. The anticipated cost for these services are expected to exceed the \$100,000 Purchase Order limit and can no longer be procured through the Purchase Order process per Government Code 25502.5, therefore the District is required to pursue these services through a contract.

The Chief Executive Office approved moving forward with the sole source negotiation process based upon Motorola's proprietary rights to its Firmware and the cost-effectiveness of the proposed contract. The proposed contract shall be for a period of three (3) years, and contain a sole and exclusive option for the District to extend the contract term for three (3) one-year periods and an additional twelve (12) month-to-month periods, for a maximum contract term of seven (7) years, if all options are exercised.

Motorola no longer manufactures the XTS 5000R radios and will no longer provide the repair services after the end of the maximum contract term. The District anticipates the purchasing of new radios will be completed prior to the end of the maximum contract term; therefore, a seven (7) year maximum contract term is being negotiated to save on the administrative costs of renegotiating.

SERVING THE UNINCORPORATED AREAS OF LOS ANGELES COUNTY AND THE CITIES OF:

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ARTESIA
AZUSA
BALDWIN PARK
BELL
BELL GARDENS
BELLFLOWER
BRADBURY

CALABASAS
CARSON
CERRITOS
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DIAMOND BAR
DUARTE
EL MONTE
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LA HABRA

LA MIRADA
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LAKEWOOD
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LAWDALE
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PALOS VERDES ESTATES
PARAMOUNT
PICO RIVERA

POMONA
RANCHO PALOS VERDES
ROLLING HILLS
ROLLING HILLS ESTATES
ROSEMEAD
SAN DIMAS
SANTA CLARITA

SIGNAL HILL
SOUTH EL MONTE
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WALNUT
WEST HOLLYWOOD
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WHITTIER

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Per the requirements for sole source contracts of \$250,000 or greater, the District will proceed with negotiating the contract within two (2) weeks unless otherwise instructed by your Board.

If you have any questions, contact me at (323) 881-6180, or your staff may contact Acting Deputy Chief Theresa R. Barrera at (323) 881-2426.

DLO:mw

c: Brence Culp
Georgia Mattera
Each Board Deputy